

INTERNATIONAL RULINGS ON **BENEFICIAL** **OWNERSHIP**

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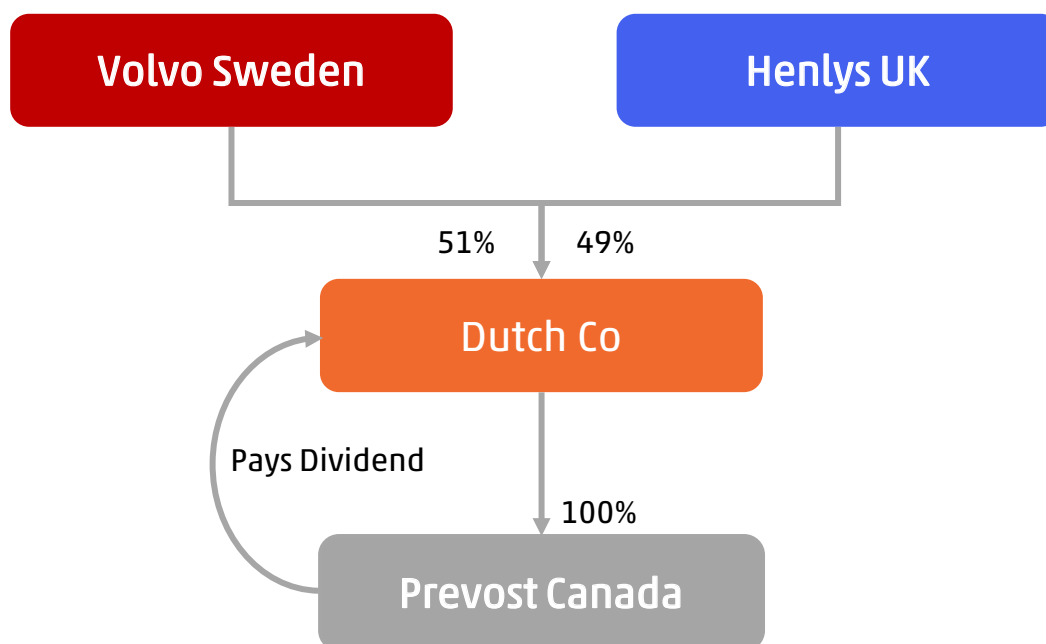
CASE 1 – PREVOST CANADA



Volvo Sweden and Henlys UK, entered into an agreement to acquire 51% and 49% stake respectively in a Canadian automobile company, PrevoSt Canada.

Instead of a direct acquisition, investment in PrevoSt Canada was made through a Dutch Co (Netherlands company). *Corporate structure depicted in the diagram.*

Volvo Sweden and Henlys UK jointly agreed as shareholders that at least 80% of PrevoSt Canada **and** Dutch Co's profits were to be distributed as dividends every year. Notably, Dutch Co was **not** a party to this Shareholder agreement.



CASE 1 – WHAT WAS THE ISSUE?



Dividends paid by Prevost Canada to Dutch Co were offered to tax in Canada at 5% by the Dutch Co.

Canadian Revenue Authority argued that **the Dutch Co is not the beneficial owner** of dividend. Instead, Volvo Sweden and Henlys UK are the beneficial owners. Consequently, dividends should be taxed at 15% (as per Canada-Sweden Tax Treaty) and 10% (as per Canada-UK Tax Treaty), not 5%.

Dutch Co on the other hand argued that **tax was a consideration** for its incorporation, but **not an overriding consideration**.

Dutch Co was incorporated because Volvo Sweden and Henlys UK wanted to make the investment from a neutral jurisdiction (i.e., any place other than Sweden and UK).



CASE 1 – WHAT DID THE TAX COURT SAY?



Tax Court held **Dutch Co to be the beneficial owner** for following reasons:

- Dutch Co was an operating company. **Registered ownership** of Prevest shares **cannot be disregarded** unless it is established that Dutch Co is a shell or conduit;
- Dutch Co **enjoyed** the dividends in the **manner it saw best fit**; and
- Dutch Co was **not** a party to the Shareholder Agreement. Hence, it was **not under an obligation to pay the dividends** received by it (from Prevest Canada) to its shareholders.



CASE 2 – INDOFOODS

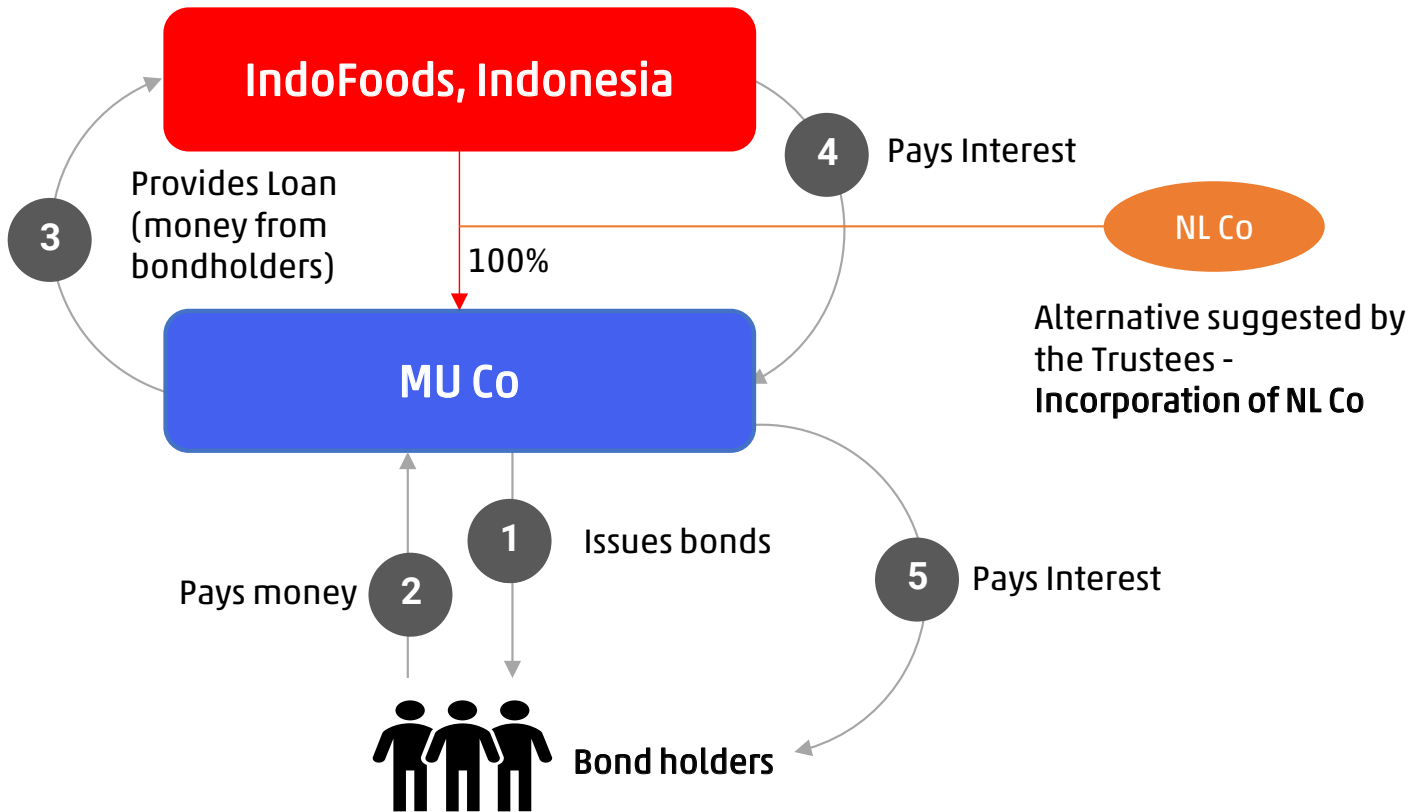


Indofoods, an Indonesian company, wanted to raise finance from foreign investors by issuing interest bearing bonds. Accordingly, it undertook the following:

- Indofoods incorporated a Mauritius Subsidiary (MU Co) and bonds were issued by MU Co to the foreign investors.
- MU Co in turn lent bond proceeds to Indofoods as 'Loan' on the same terms at which it borrowed funds.
- Interest on loan paid by Indofoods to MU Co was taxed at 10% under Mauritius-Indonesia Tax Treaty.
- Interest paid to foreign bondholders by MU Co was not subject to any tax in Mauritius.



CASE 2 – INDOFOODS



Had Indofoods issued the bonds directly to the foreign investors, interest would have been taxed at 20% under Indonesian domestic law.

CASE 2 – SUBSEQUENT EVENTS



Indonesia terminated its Tax Treaty with Mauritius because of Tax Treaty abuse through conduit / shell companies. Consequently, withholding tax rate on interest payments by Indofoods to MU Co increased to 20%.

Bond agreement had a **'get out'** clause providing for early redemption in case of tax increase. Indofoods sought to invoke the clause and redeem the bonds.



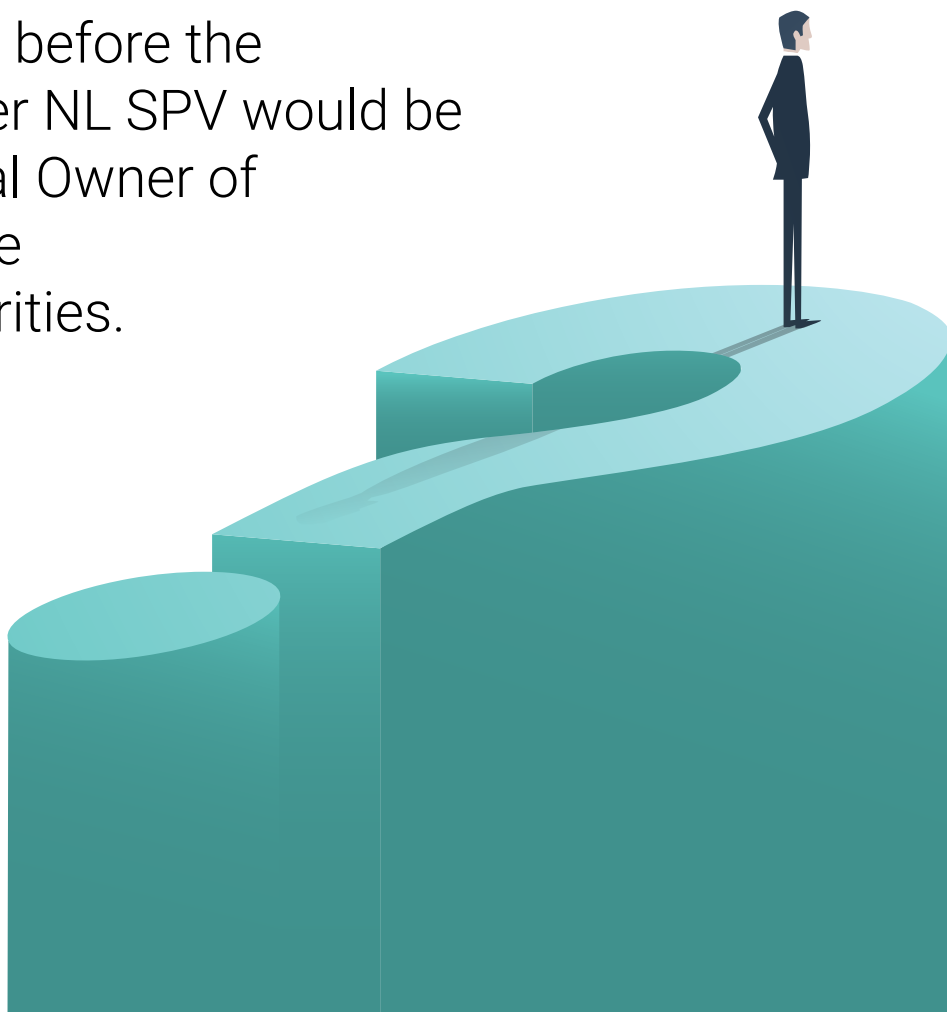
CASE 2 – WHAT WAS THE ISSUE?



Bond holder's Trustee, being a resident of UK filed a suit in the UK Court against early redemption. It was argued that lower tax rate can be continued by interposing a new SPV in the Netherlands (NL Co) between Indofoods and MU Co.

As per the Indonesia-Netherlands Tax Treaty, withholding tax rate on interest payments by Indofoods to NL Co would be 10%, **if NL Co was the beneficial owner** of interest income.

The primary question before the UK Court was whether NL SPV would be regarded as Beneficial Owner of interest income by the Indonesian tax authorities.



CASE 2 – WHAT DID THE UK COURT SAY?



The Court held that **NL Co was not the beneficial owner** of interest income as it **did not directly benefit** from the interest income. Structure of the loan arrangement was such that NL Co was **legally obliged to pay the interest** income which it received from Indofoods to the foreign bondholders **within a day** of its receipt.



PARTING THOUGHTS



It is clear from the above judgements that there are no uniform rules to examine existence of beneficial ownership.

Generally, if an arrangement / structure is adopted with the **sole purpose of obtaining tax benefit**, it may not satisfy the beneficial ownership test.

On the other hand, if there are **business considerations** in adopting a particular arrangement / structure and **tax considerations do not have an overriding role**, beneficial ownership can be said to exist.

Do you avail Tax Treaty rates for passive incomes from overseas countries? If so, have you evaluated existence of beneficial ownership?



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